**DEALERSHIP APPLICATION FORM FOR KBS AGROS INDIA (P) LTD.**

(Applicants have to fill in the complete form)

**A. Profiling Section:**

1. Proposed Dealership Location at (City) : -------------------------------------------

2. Are you resident of the city ? : -------------------------------------------

3. If no, do you plan to shift to the location

that you have applied for and by when : -----------------------------------------

4. Name of the Applicant : ------------------------------------------

5. Date of Birth (dd/mm/yy) : -------------------------------------------

6. Educational Qualification : -------------------------------------------

7. Residence Address : -------------------------------------------

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8. Land Line Number : -------------------------------------------

9. Mobile Number : -------------------------------------------

10. E-mail Id : -------------------------------------------

11. Will you be the Dealer Principal (DP)? : --------------------------------------------

12. If, not Please give the details :---------------------------------------------

of the DP and reasons : --------------------------------------------

13. Please give details of your Existing Business / Businesses:

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Name of Firm** | **Nature of Business** | **Brand** | **Type of Firm** | **% of ownership** | **Year of Starting** | **GST Number** | **PAN Number** |
|  |  |  |  |  |  |  |  |
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14. Please give details of the performance of your existing business (FY2023-24)

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Name of Firm** | **Nature of Business** | **Brand** | **Turnover** | **EBDITA** | **PBT** | **Total Investments** | **Total Liability** |
|  |  |  |  |  |  |  |  |
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15. Please give details of your Financials for the past 3 years

|  |  |  |  |
| --- | --- | --- | --- |
| **Year** | **Group Turnover (Rs.)** | **EBDITA (Rs.)** | **PBT (Rs.)** |
| FY 21-22 |  |  |  |
| FY 22-23 |  |  |  |
| FY 23-24 |  |  |  |

16. Please give details of your current Infrastructure

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Infrastructure** | **Owned** | **Rented (pl give monthly rental)** | **Area (Sft)** | **Manpower (No.)** |
| Office |  |  |  |  |
| Showroom |  |  |  |  |
| Workshop |  |  |  |  |
| Godown |  |  |  |  |
| Open Area |  |  |  |  |

17. Are you a member of any Trade and Industry Association? If yes, please give details

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18. Do you hold any professional Leadership position? IF yes, please give details

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**B. Screening Section :**

19. Do you or your close Relatives own / operate any Harvester combine dealership business? If yes, Please give details:

* Name of Company / Firm & Address : -------------------------------------------------
* Brand of the Machine : --------------------------------------------------
* Dealer Location and Territory : ---------------------------------------------------
* Year(s) in this Business : ---------------------------------------------------
* Ownership % : ---------------------------------------------------
* GST Number : ---------------------------------------------------
* Business Performance (last 3 years) :

|  |  |  |  |
| --- | --- | --- | --- |
| **Year** | **No. of Machines Sold** | **Turnover (Rs.)** | **Spares Turnover (Rs.)** |
| FY 21-22 |  |  |  |
| FY 22-23 |  |  |  |
| FY 23-24 |  |  |  |

20. What do you know about KBS Agros India and reasons for interest in taking the dealership for Harvester Combine Machine and Spares of KBS Agros India P Ltd?

21. What will be your projected sales of KBS Agros India’s machines and spares in your territory? Pl substantiate with reasons for the same (Your experience in Agri machinery business, harvester machine, market potential, competition intensity, crops cultivated in your territory, seasons, hire business, etc.)

22. What is your financial and infrastructural offer to becoming a dealer of KBS Agros India?

a. Financial Proposal :

|  |  |  |
| --- | --- | --- |
| **Investments** | **Amount** | **Date of Availability** |
| Own Capital (Rs.) |  |  |
| Bank Funding (Rs.) |  |  |
| Other Sources (Rs.) |  |  |
| Total (Rs.) |  |  |

b. Infrastructure Offer :

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
|  | **Total Area (Sft)** | | | **Owned / Rented** | **If rented, Pl indicate Expiry of Lease Period** | **Date of Availability** |
| **Length Width Total** | | |
| Office |  |  |  |  |  |  |
| Showroom |  |  |  |  |  |  |
| Workshop |  |  |  |  |  |  |
| Godown |  |  |  |  |  |  |
| Open Area |  |  |  |  |  |  |

23. Do you own agricultural land(s) in the location of interest? If, Yes, kindly provide details.

24. Kindly share your net worth details as per the details below

|  |  |
| --- | --- |
| Total Value of Immovable Assets (A) |  |
| Total Value of Liquid / Current Assets (B) |  |
| Total Value of Assets (A+B) = (C ) |  |
| Total Liability (D) |  |
| Net worth (C-D) |  |

Liquid Assets = Bank Balance, Bank deposits, Shares, Cash reserves, etc.)

25. Kindly let us know details of successors to the Proposed Business :

|  |  |  |
| --- | --- | --- |
| **Name of Successor** | **Age / Date of Birth** | **Relationship to Applicant** |
|  |  |  |
|  |  |  |
|  |  |  |

26. What are your key expectations from KBS Agros India (P) Ltd.?

**THANK YOU**